

#### 2025 MYBA Charter Show

#### **FEES and TERMS & CONDITIONS**

#### **CENTRAL AGENTS**

# REGISTRATIONS WILL BE EXCLUSIVELY ONLINE. NO ONSITE REGISTRATIONS WILL BE POSSIBLE.

CENTRAL AGENTS with yachts attending the Show should register their yacht(s) before they register themselves and are invited to read below.

CENTRAL AGENTS wishing to attend the Show without a yacht will have to register as a Broker using the Broker's form on this website.

#### WHICH CENTRAL AGENT CATEGORY DO YOU BELONG TO?

- CA1 CENTRAL AGENTS OF ATTENDING YACHTS
  who are a MYBA individual Member OR the Corporate Representative of a MYBA
  member Company
- CA2 CENTRAL AGENTS OF ATTENDING YACHTS

  employed by a MYBA member company
  but who are not MYBA individual Members or Corporate Representatives
- CA3 CENTRAL AGENTS OF ATTENDING YACHTS from YACHTFOLIO subscribing companies, which are not MYBA member companies
- CA4 CENTRAL AGENTS OF ATTENDING YACHTS from companies that are NEITHER MYBA Members NOR YACHTFOLIO Subscribers



Once a CENTRAL AGENT has been confirmed, the registration fee is non-refundable. Central Agent registration may be transferred free of charge from one Central Agent to another within the same company for the attending yacht (s).

For accounting reasons, a CA registration cannot be transferred to the following year.

Central Agents should only be representing the company under which they registered and which has been accepted by the MYBA Charter Show Panel. It is not permitted to represent more than one company at the Show.

Central Agents accept that charter requests for any of the yachts exhibited at the Show must be made solely through the Yacht's Central Agent. It is agreed by all parties that no solicitation for charter business will be carried out on any of the yachts participating in the Show.

#### **PLEASE NOTE:**

Central Agents are kindly requested to respect the Show Event schedule when organising events on their managed yachts.

On Sunday night, after the Captains' Safety Briefing, a Captains' Dinner (which is a sponsorsed Show event) will be organised.

CAs are requested not to organise any conflicting events on Sunday night, to enable all captains to attend the Captains' Dinner.

Parties onboard during the Show period shall be restricted to officially registered attendees of the MYBA Charter Show, wearing their pass and daily bracelet.

Should Brokers' lunches exceed lunchtime hours, yachts should be open at the usual time (14h30) to allow Brokers' visits.

Yachts that do not organise Brokers' lunches may remain open during lunchtime break for viewings, if they wish.

Clear signage will need to be put in place in order to indicate the yacht is open for brokers' visits.

#### **PLEASE NOTE:**

➤ OUTSIDE SUPPLIERS & DELIVERIES:

DELIVERIES, SUPPLIES AND SHIP AGENTS' APPOINTMENTS ON/TO THE YACHTS must be arranged outside of the Show hours and therefore before 9h00 in the morning and after 18h30.

During Show hours, suppliers will not be allowed in the Show and crew will have to meet suppliers at the Show entrance to pick up deliveries.

In order to avoid unfair competition in relation to the exhibitors in the Show, outside suppliers will not be allowed in to do tastings or demonstrations, nor host parties on yachts and Central Agents / yachts should not give exposure to outside suppliers.

Central Agents / Yacht captains must send a copy of these Terms & Conditions to their suppliers, to ensure they are made aware of the conditions.



For demonstrations or tastings on yachts, captains/Central Agents are encouraged to work with exhibitors in the Show that supply goods or services.

Entertainers and photo/videographers (not registered in the Show under Press) that are invited by yachts/Central Agents, will only be allowed to go onboard at the end of the day, for evening events. They will be met at the entrance of the Show by a crew member in order to be taken to the yacht directly.

#### Please note:

- Owners of attending yachts, their family and PAs may come in free of charge.
  - The number of yacht free guests is limited to 6. For any additional persons requiring a pass, please send a request to info@myba.net.
  - Central Agents of the corresponding yachts will need to register these passes online.
  - Registration is made from the respective YACHT registration form on the condition it is completed, accepted and fully paid.
  - Once owners are registered by the CA, the CA will need to print out their owners passes.
- The DAILY FEE for <u>Operational Yacht Managers</u>, <u>Owners' Representatives</u> of attending yachts is EURO 420 + VAT. The fee will be reduced to EURO 240 + VAT if the attending yacht is represented by a MYBA Member company.
  - Central Agents of the corresponding yachts will need to register these daily passes online.
  - Registration is made from the respective YACHT registration form on the condition it is completed, accepted and fully paid.
  - Once the registrations are done by the CA, the CA will need to print out the passes.
- The DAILY FEE for <u>Captains of non-attending yachts</u> is EURO 180 + VAT if the CA company is a MYBA Member and EURO 240 + VAT if the CA company is a YACHTFOLIO Subscriber. Registration will be done online by the corresponding Central Agent, from the CA registration form, and upon receipt by email, the pass will need to be forwarded to the Captain for printing out.



#### ATTENDEES MUST PRINT THEIR OWN PASSES IN ADVANCE

IN DUE COURSE AND FOR CAS REGISTRATIONS THAT ARE COMPLETED, ACCEPTED AND FULLY PAID, PASSES WILL BE SENT TO ATTENDEES BY EMAIL BEFORE THE START OF THE SHOW.

Depending on the CA registration category, it will then be possible to either confirm attendance at the Show Opening Cocktail or purchase a ticket online, according to availability.

ON THE FIRST DAY OF THEIR VISIT, ATTENDEES WILL NEED TO PRESENT THEIR SELF-PRINTED PASS AT THE ENTRANCE OF THE SHOW IN ORDER TO BE GIVEN A POUCH AND LANYARD TO DISPLAY THEIR PASS.

A DIFFERENT COLOURED BRACELET WILL ALSO BE GIVEN EVERY DAY.

PASSES AND DAILY BRACELETS SHOULD BE WORN AT ALL TIMES ON THE SHOW PREMISES (ALSO FOR EVENING EVENTS WITHIN THE SHOW AREA).
RANDOM CHECKS WILL BE CARRIED OUT THROUGHOUT THE SHOW.

#### For CA1, CA2 and CA3 categories:

Central Agents from the above categories are automatically accepted in the Show, on the condition that their yacht is accepted.

#### **REGISTRATION FEES:**

CA1 Category: CENTRAL AGENTS OF ATTENDING YACHTS who are a MYBA individual Member OR the Corporate Representative of a MYBA Member Company

Euro 210 + VAT for registrations completed by Tuesday 15 April 2025 (incl. Show Opening Cocktail invitation)

Euro 300 + VAT from Wednesday 16 April 2025 (incl. Show Opening Cocktail invitation)

Your MYBA Membership ID will be required on the registration form to verify your status.



## CA2 Category: CENTRAL AGENTS OF ATTENDING YACHTS employed by a MYBA member company but who are not MYBA individual Members or Corporate Representatives

Eur 300 + VAT for registrations completed by Tuesday 15 April 2025 (incl. Show Opening Cocktail invitation)

EUR 420 + VAT from Wednesday 16 April 2025 (incl. Show Opening Cocktail invitation)

# From YACHTFOLIO subscribing companies, which are not MYBA member companies

Euro 360 + VAT for registrations completed by Tuesday 15 April 2025

Euro 480 + VAT from Wednesday 16 April 2025

Upon receipt of the Show pass by email and depending on availability, a ticket to the Show Opening Cocktail can be purchased online for 156 euros + VAT.

CAs will be advised if spare tickets are available for purchase.

Any registrations, changes and/or modifications received after 12 March 2025 or still unpaid on this date will not appear in the list of attending CENTRAL AGENTS in the Show digital publications.

The Central Agent representing the registered yacht agrees that any MYBA Charter Show Panel decisions made regarding the yacht's acceptance to the 2025 MYBA Charter Show remain final and definitive.



### CA4 Category: CENTRAL AGENTS OF ATTENDING YACHTS from companies that are NEITHER MYBA Members NOR YACHTFOLIO Subscribers

- CA4 Category Central Agents who <u>attended the 2024 MYBA Charter Show</u>, will automatically be accepted, on the condition that their yacht is accepted and full payment of their registration fee is received.
- CA4 Category Central Agents who <u>did not attend the 2024 MYBA Charter Show</u>, should comply with the following criteria:
  - Provide official documentation such as Company statutes showing the majority of the business activity is in yacht charter brokerage (To be uploaded on website)
  - Provide copy of company Professional Indemnity Insurance, covering the charter activity. (To be uploaded on website)

#### **REGISTRATION FEE for CA4 category:**

EURO 800 + VAT

#### **SPECIAL NOTES FOR CA4 CATEGORY:**

All applications and documentation from Central Agents in this category, should be received by close of business on **12 March 2025**.

After this date, CA4 category registrations will be closed.

Upon receipt of the Show pass by email and depending on availability, a ticket to the Show Opening Cocktail can be purchased online for 156 euros + VAT.

CAs will be advised if spare tickets are available for purchase.

Any registrations, changes and/or modifications received after 12 March 2025 or still unpaid on this date will not appear in the list of attending CENTRAL AGENTS in the Show Publications.

The Central Agent representing the registered yacht agrees that any MYBA Charter Show Panel decisions made regarding the yacht's acceptance to the 2025 MYBA Charter Show remain final and definitive.



THE MYBA CHARTER SHOW PANEL RESERVES THE RIGHT TO REVIEW ALL APPLICATIONS ACCORDING TO ITS PUBLISHED CRITERIA AND TO ACCEPT OR REJECT THEM AT ITS DISCRETION.